

## General Assembly

Committee Bill No. 62

January Session, 2007

LCO No. **5137** \*05137SB00062INS\*

Referred to Committee on Insurance and Real Estate

Introduced by: (INS)

## AN ACT ADOPTING THE MARKET CONDUCT SURVEILLANCE MODEL ACT.

Be it enacted by the Senate and House of Representatives in General Assembly convened:

- 1 Section 1. (NEW) (Effective October 1, 2007) Sections 2 to 13,
- 2 inclusive, of this act shall be known and may be cited as the "Market
- 3 Conduct Surveillance Act".
- 4 Sec. 2. (NEW) (Effective October 1, 2007) As used in sections 2 to 13,
- 5 inclusive, of this act:
- 6 (1) "Commissioner" means the Insurance Commissioner.
- 7 (2) "Complaint" means a written or documented oral
- 8 communication to the Insurance Department primarily expressing a
- 9 grievance, meaning an expression of dissatisfaction. For health
- 10 companies, a grievance means a written complaint submitted by or on
- 11 behalf of a covered person.
- 12 (3) "Comprehensive market conduct examination" means a review
- of one or more lines of business of an insurer domiciled in this state
- 14 that is not conducted for cause. The term includes a review of rating,

- tier classification, underwriting, policyholder service, claims,
  marketing and sales, producer licensing, complaint handling practices
  or compliance procedures and policies.
  - (4) "Insurance compliance audit" means a voluntary, internal evaluation, review, assessment, audit, or investigation for the purpose of identifying or preventing noncompliance with, or promoting compliance with laws, regulations, orders, or industry or professional standards, which is conducted by or on behalf of a company licensed or regulated under title 38a of the general statutes, or which involves an activity regulated under title 38a of the general statutes.
  - (5) "Insurance compliance self-evaluative audit document" means documents prepared as a result of or in connection with an insurance compliance audit. An insurance compliance self-evaluative audit document may include a written response to the findings of an insurance compliance audit. An insurance compliance self-evaluative audit document may include, but is not limited to, as applicable, field notes and records of observations, findings, opinions, suggestions, conclusions, drafts, memoranda, drawings, photographs, exhibits, computer generated or electronically recorded information, phone records, maps, charts, graphs and surveys, provided such supporting information is collected or developed for the primary purpose and in the course of an insurance compliance audit.
  - (6) "Market conduct action" means any of the full range of activities that the commissioner may initiate to assess the market and practices of individual insurers, beginning with market analysis and extending to targeted examinations. The commissioner's activities to resolve an individual consumer complaint or other reports of a specific instance of misconduct are not market conduct actions for purposes of sections 2 to 13, inclusive, of this act.
  - (7) "Market analysis" means a process whereby market conduct surveillance personnel collect and analyze information from filed schedules, surveys, required reports and other sources in order to

- develop a baseline and to identify patterns or practices of insurers licensed to do business in this state that deviate significantly from the norm or that may pose a potential risk to the insurance consumer.
  - (8) "Market conduct examination" means the examination of the insurance operations of an insurer licensed to do business in this state in order to evaluate compliance with the applicable laws and regulations of this state. A market conduct examination may be either a comprehensive examination or a targeted examination. A market conduct examination is separate and distinct from a financial examination of an insurer performed pursuant to section 38a-14a of the general statutes, but may be conducted at the same time.
- (9) "Market conduct surveillance personnel" means those individuals employed or contracted by the commissioner to collect, analyze, review or act on information on the insurance marketplace, which identifies patterns or practices of insurers.
- (10) "National Association of Insurance Commissioners" or "NAIC"
  means the organization of insurance regulators from the fifty states,
  the District of Columbia and the four United States territories.
- 65 (11) "NAIC market regulation handbook" means a handbook, 66 developed and adopted by the NAIC or successor product that:
- 67 (A) Outlines elements and objectives of market analysis and the 68 process by which states can establish and implement market analysis 69 programs; and
- (B) Sets up guidelines that document established practices to be used by market conduct surveillance personnel in developing and executing an examination.
  - (12) "NAIC market conduct uniform examination procedures" means the set of guidelines developed and adopted by the NAIC designed to be used by market conduct surveillance personnel in conducting an examination.

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(13) "NAIC standard data request" means the set of field names and descriptions developed and adopted by the NAIC for use by market conduct surveillance personnel in an examination.

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- 80 (14) "Qualified contract examiner" means a person under contract to the commissioner, who is qualified by education, experience and, 82 where applicable, professional designations, to perform market 83 conduct actions.
  - (15) "Targeted examination" means a focused exam conducted for cause, based on the results of market analysis indicating the need to review either a specific line of business or specific business practices, including, but not limited to, underwriting and rating, marketing and sales, complaint handling operations and management, advertising materials, licensing, policyholder services, nonforfeitures, claims handling or policy forms and filings. A targeted examination may be conducted by desk examination or by an on-site examination.
  - (16) "Desk examination" means a targeted examination that is conducted by an examiner at a location other than the insurer's premises. A desk examination is usually performed at the offices of the Insurance Department with the insurer providing requested documents by hard copy, microfiche, discs or other electronic media for review.
- 98 (17) "On-site examination" means a targeted examination conducted 99 at the insurer's home office or the location where the records under 100 review are stored.
- 101 (18) "Third-party model or product" means a model or product 102 provided by an entity separate from and not under direct or indirect 103 corporate control of the insurer using the model or product.
- 104 Sec. 3. (NEW) (Effective October 1, 2007) (a) The commissioner shall 105 conduct market conduct examinations for Connecticut policyholder protection, which shall be accomplished by comprehensive or targeted 106

- 107 examinations of domestic insurers and targeted examinations of
- 108 foreign insurers as deemed necessary by the commissioner based on
- 109 the results of market analysis. The commissioner may delegate the
- 110 responsibility for conducting an examination of a domestic insurer,
- 111 foreign insurer or an affiliate of an insurer to the Insurance
- 112 Commissioner of another state if such Insurance Commissioner agrees
- to accept the delegated responsibility for the examination.
- 114 (b) The commissioner may delegate such responsibility to a
- 115 commissioner of a state in which the domestic insurer, foreign insurer
- or affiliate has a significant number of policies or significant premium
- 117 volume.
- 118 (c) If the commissioner elects to delegate responsibility for
- 119 examining an insurer, the commissioner shall accept a report of the
- 120 examination prepared by the commissioner to whom the responsibility
- 121 has been delegated.
- 122 (d) In lieu of conducting a market conduct examination of an
- insurer, the commissioner shall accept a report of a market conduct
- examination on such insurer prepared by the Insurance Commissioner
- of the insurer's state of domicile or another state, provided:
- 126 (1) The laws of that state applicable to the subject of the examination
- are deemed by the commissioner to be substantially similar to those of
- this state;
- 129 (2) The examining state has a market conduct surveillance system
- 130 that the commissioner deems comparable to the market conduct
- 131 surveillance system required under sections 2 to 13, inclusive, of this
- 132 act; and
- 133 (3) The examination from the other state's commissioner has been
- 134 conducted within the past three years.
- (e) If the Insurance Commissioner to whom the examination
- responsibility was delegated pursuant to subsection (a) of this section

- or the report of a market conduct examination prepared by the Insurance Commissioner of another state pursuant to subsection (d) of this section did not evaluate the specific area or issue of concern to the commissioner or a specific requirement of title 38a of the general statutes, the commissioner may pursue a targeted examination or market analysis of the unexamined area.
  - (f) The commissioner's determination under subsection (d) of this section is discretionary with the commissioner and is not subject to appeal.
  - (g) Subject to a determination under subsection (d) of this section, if a market conduct examination conducted by another state results in a finding that an insurer should modify a specific practice or procedure, the commissioner shall accept documentation that the insurer has made a similar modification in this state, in lieu of initiating a market conduct action or examination related to that practice or procedure. The commissioner may require other or additional practice or procedure modifications as are necessary to achieve compliance with specific state laws or regulations which differ substantially from those of the state that conducted the examination.
    - (h) The provisions of this section shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.
    - Sec. 4. (NEW) (Effective October 1, 2007) (a) (1) The commissioner shall gather information from data currently available to the Insurance Department, as well as surveys and required reporting requirements, information collected by the NAIC and a variety of other sources in both the public and private sectors and information from within and outside the insurance industry from objective sources, information from web sites for insurers, agents and other organizations and information from other sources, provided the sources are published at least annually in a bulletin or circular, prior to use. (2) Such information shall be analyzed in order to develop a baseline

understanding of the marketplace and to identify for further review insurers or practices that deviate significantly from the norm or that may pose a potential risk to the insurance consumer. The commissioner shall use the NAIC market analysis handbook as one resource in performing this analysis or procedures, adopted by regulation in accordance with chapter 54 of the general statutes, that are substantially similar to the foregoing NAIC product. (3) The commissioner shall use the following policies and procedures in performing the analysis required under this section: (A) identify key lines of business for systematic review; (B) identify companies for further analysis based on available information.

- (b) If the analysis compels the commissioner to inquire further into a particular insurer or practice, the following continuum of market conduct actions may be considered prior to conducting a targeted, onsite market conduct examination. The action selected shall be made known to the insurer in writing. These actions may include, but are not limited to (1) correspondence with insurer; (2) insurer interviews; (3) information gathering; (4) policy and procedure reviews; (5) interrogatories; and (6) review of insurer self-evaluation and compliance programs, including membership in a best-practice organization.
- (c) The commissioner shall select a market conduct action that is cost effective for the Insurance Department and the insurer, while still protecting the insurance consumer.
- (d) The commissioner shall take those steps reasonably necessary to eliminate requests for information that duplicate information provided as part of an insurer's annual financial statement, the annual market conduct statement of the National Association of Insurance Commissioners or other required schedules, surveys or reports that are regularly submitted to the commissioner, or with data requests made by other states if that information is available to the commissioner, unless the information is state specific, and coordinate market conduct

201 actions and findings with other states.

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- 202 (e) Causes or conditions, if identified through market analysis, that 203 may trigger a targeted examination are:
- 204 (1) Information obtained from a market conduct annual statement, market survey or report of financial examination indicating potential 206 fraud, that the insurer is conducting the business of insurance without 207 a license or is engaged in a potential pattern of unfair trade practice in 208 violation of section 38a-815 of the general statutes.
- 209 (2) A number of complaints against the insurer or a complaint ratio 210 sufficient to indicate potential fraud, conducting the business of 211 insurance without a license or a potential pattern of unfair trade 212 practice in violation of section 38a-815 of the general statutes. For the 213 purposes of this section, a complaint ratio shall be determined for each 214 line of business.
  - (3) Information obtained from other objective sources such as published advertising materials indicating potential fraud, conducting the business of insurance without a license, or evidencing a potential pattern of unfair trade practice in violation of section 38a-815 of the general statutes.
  - (4) Patterns of violations of insurance statutes and administrative regulations adopted thereunder that cause consumer harm.
- 222 Sec. 5. (NEW) (Effective October 1, 2007) (a) Market conduct actions 223 taken as a result of a market analysis shall focus on the general 224 business practices and compliance activities of insurers, rather than 225 identifying infrequent or unintentional random errors that do not 226 cause consumer harm.
  - (b) (1) The commissioner may determine the frequency and timing of such market conduct actions. The timing shall depend on the specific market conduct action to be initiated, unless extraordinary circumstances indicating a risk to consumers require immediate action.

- (2) If the commissioner has information that more than one insurer is engaged in common practices that may violate insurance statutes or regulations, the commissioner may schedule and coordinate multiple examinations simultaneously.
- (c) The insurer shall be notified, as soon as possible, but not later than sixty days before the estimated commencement of the market conduct action of any practice or procedure which is to be the subject of a market conduct action and shall be given an opportunity to resolve such matters that arise as a result of a market analysis to the satisfaction of the commissioner before any additional market conduct actions are taken against the insurer. If the insurer has modified such practice or procedure as a result of a market conduct action taken by the Insurance Commissioner of another state, the commissioner shall accept appropriate documentation that the insurer has satisfactorily modified the practice or procedure and made similar modification to such practice or procedure in this state.
- (d) The provisions of this section shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.
- Sec. 6. (NEW) (Effective October 1, 2007) (a) When market analysis identifies a pattern of conduct or practice by an insurer which requires further investigation and less intrusive market conduct actions identified in subsection (b) of section 4 of this act are not appropriate, the commissioner may conduct targeted market conduct examinations in accordance with the NAIC market conduct uniform examination procedures and the market regulation handbook or procedures, adopted by regulation in accordance with chapter 54 of the general statutes, that are substantially similar to the foregoing NAIC products.
- (b) If the insurer to be examined is not a domestic insurer, the commissioner shall communicate with and may coordinate the examination with the Insurance Commissioner of the state in which the insurer is organized.

- (c) Concomitant with the notification requirements established in subsection (e) of this section, the commissioner shall post notification on the NAIC examination tracking system or comparable NAIC product as determined by the commissioner that a market conduct examination has been scheduled.
- (d) The commissioner may not conduct a comprehensive market conduct examination more frequently than once every three years. The commissioner may waive the conduct of a comprehensive market conduct examination based on market analysis.
- (e) (1) Prior to commencement of a targeted on-site market conduct examination, market conduct surveillance personnel shall prepare a work plan and proposed budget. Such proposed budget, which shall be reasonable for the scope of the examination, and work plan shall be provided to the company under examination, as soon as possible but not later than sixty days before the estimated commencement of the examination.
- (2) Market conduct examinations shall, to the extent feasible, utilize desk examinations and data requests prior to a targeted on-site examination.
- (3) Market conduct examinations shall be conducted in accordance with the provisions set forth in the NAIC market regulation handbook and the NAIC market conduct uniform examinations procedures or procedures adopted by regulation in accordance with chapter 54 of the general statutes, that are substantially similar to the foregoing NAIC products.
- (4) Prior to the conclusion of a market conduct examination, the individual among the market conduct surveillance personnel who is designated as the examiner-in-charge shall schedule an exit conference with the insurer.
- (f) Announcement of the examination shall be sent to the insurer

and posted on the NAIC's examination tracking system or comparable NAIC product, as determined by the commissioner, as soon as possible but in no case later than sixty days before the estimated commencement of the examination. Such announcement shall contain (1) the name and address of the insurer being examined; (2) the name and contact information of the examiner-in-charge; (3) the reason for and the scope of the targeted examination; (4) the date the examination is scheduled to begin; (5) identification of any noninsurance department personnel who will assist in the examination, if known at the time the notice is prepared; (6) a time estimate for the examination; (7) a budget and work plan for the examination and identification of reasonable and necessary costs and fees that will be included in the bill, if the cost of the examination is billed to the company; and (8) a request for the insurer to name its examination coordinator.

- (g) If a targeted examination is expanded beyond the reasons provided to the insurer in the notice of the examination required under this section, the commissioner shall provide written notice to the insurer, explaining the extent of the expansion and the reasons for the expansion. The department shall provide a revised work plan to the insurer before the beginning of any significantly expanded examination, unless extraordinary circumstances indicating a risk to consumers require immediate action.
- (h) The commissioner shall conduct a pre-examination conference with the insurer examination coordinator and key personnel to clarify expectations thirty days prior to commencement of the examination.
- 318 (i) The department shall use the NAIC standard data request or 319 comparable product, adopted by regulation in accordance with chapter 320 54 of the general statutes, that is substantially similar to the foregoing 321 NAIC product.
  - (1) A company responding to a commissioner's request to produce information shall produce it as it is kept in the usual course of business or shall organize and label it to correspond with the categories in the

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- 326 (2) If a commissioner's request does not specify the form or forms 327 for producing electronically stored information, a company 328 responding to the request shall produce the information in a form or 329 forms in which the company ordinarily maintains it or in a form or 330 forms that are reasonably usable.
- 331 (3) A company responding to an information request need not 332 produce the same electronically stored information in more than one 333 form.
- 334 (4) A company responding to an information request need not 335 provide the electronically stored information from sources that the 336 company identifies as not reasonably accessible because of undue 337 burden or cost.
  - (j) The commissioner shall adhere to the following timeline, unless a mutual agreement is reached with the insurer to modify the timeline. (1) The commissioner shall deliver the draft report to the insurer within sixty days of the completion of the examination. Completion of the examination shall be defined as the date the commissioner confirms in writing that the examination is completed. (2) The insurer shall respond with written comments within thirty days of receipt of the draft report. (3) The department shall make a good faith effort to resolve issues and prepare a final report within thirty days of receipt of the insurer's written comments, unless a mutual agreement is reached to extend the deadline. The commissioner may make corrections and other changes, as appropriate. (4) The insurer shall, within thirty days, accept the final report, accept the findings of the report, file written comments or request a hearing. An additional thirty days shall be allowed if agreed to by the commissioner and the insurer. Any such hearing request shall be made in writing and shall be in accordance with chapter 54 of the general statutes. The final written and electronic market conduct report shall include the insurer's written response and any agreed to corrections or changes. The response may be included

either as an appendix or in text of the examination report. The company is not obligated to submit a response. References to specific individuals by name shall be limited to an acknowledgement of their involvement in the conduct of the examination.

(k) (1) Upon adoption of the examination report pursuant to subsection (j) of this section, the commissioner shall continue to hold the content of the examination report as private and confidential for a period of thirty days, except to the extent provided in subdivision (2) of this subsection. During this time, the report shall not be subject to subpoena and shall not be subject to discovery or admissible in evidence in any private action, provided no court of competent jurisdiction has ordered production. Thereafter, the commissioner shall open the report for public inspection, provided no court of competent jurisdiction has stayed its publication. This section may not be construed to limit the commissioner's authority to use any final or preliminary market conduct examination report and examiner or company work papers or other documents or any other information discovered or developed during the course of an examination in the furtherance of any legal or regulatory action that the commissioner, in the commissioner's sole discretion may deem appropriate. (2) Nothing contained in sections 2 to 13, inclusive, of this act shall prevent or be construed as preventing the commissioner from disclosing the content of an examination report, preliminary examination report or results, or any matter relating thereto, to the insurance department of this or any other state or agency of the federal government at any time, provided the agency or office receiving the report or matters relating thereto agrees to hold it confidential and in a manner consistent with sections 2 to 13, inclusive, of this act.

(l) (1) Where the reasonable and necessary cost and fees of a market conduct examination are to be assessed against the insurer under examination, such costs and fees shall be consistent with that otherwise authorized by law. Such costs and fees shall be itemized and bills shall be provided to the insurer on a monthly basis for review

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prior to submission for payment. (2) The commissioner shall maintain active management and oversight of examination costs and fees, including costs and fees associated with the use of department personnel and examiners and with retaining qualified contract examiners necessary to perform an examination. To the extent the commissioner retains outside assistance, the commissioner shall have in writing protocols that (A) clearly identify the types of functions to be subject to outsourcing, (B) provide specific timelines for completion of the outsourced review, (C) require disclosure of contract examiners' recommendations, (D) establish and utilize a dispute resolution or arbitration mechanism to resolve conflicts with insurers regarding examination costs and fees, and (E) require disclosure of the terms of the contracts with the outside consultants that will be used, specifically the costs and fees or hourly rates that can be charged. (3) The commissioner shall review and affirmatively endorse detailed billings from the qualified contract examiner before the detailed billings are sent to the insurer. (4) The commissioner may contract in accordance with applicable state contracting procedures for such qualified contract actuaries and examiners as the commissioner deems necessary, provided that the compensation and per diem allowances paid to such contract persons shall not exceed one hundred twenty-five per cent of the compensation and per diem allowances for examiners set forth in the guidelines adopted by the National Association of Insurance Commissioners, unless the commissioner demonstrates that one hundred twenty-five per cent is inadequate under the circumstances of the examination.

(m) The provisions of this section shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.

Sec. 7. (NEW) (*Effective October 1, 2007*) (a) Except as otherwise provided by law, market conduct surveillance personnel shall have free and full access to all books and records, employees, officers and directors, as practicable, of the insurer during regular business hours.

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An insurer utilizing a third-party model or product for any of the activities under examination shall cause, upon the request of market conduct surveillance personnel, the details of such models or products to be made available to such personnel. All documents, whether from a third-party or an insurer, including. but not limited to, working papers, third-party models or products, complaint logs and copies thereof, created, produced or obtained by or disclosed to the commissioner or any other person in the course of any market conduct actions made pursuant to sections 2 to 13, inclusive, of this act, or in the course of market analysis by the commissioner of the market conditions of an insurer or obtained by the NAIC as a result of any of the provisions of sections 2 to 13, inclusive, of this act, shall be confidential by law and privileged, shall not be subject to subpoena and shall not be subject to discovery or admissible in evidence in any private civil action.

- (b) No waiver of any applicable privilege or claim of confidentiality in the documents, materials or information shall occur as a result of disclosure to the commissioner under this section.
- (c) Market conduct surveillance personnel shall be vested with the power to issue subpoenas and examine insurance company personnel under oath when such action is ordered by the commissioner pursuant to subsection (f) of section 38a-14 of the general statutes.
- (d) Notwithstanding the provisions of subsection (a) of this section, in order to assist in the performance of the commissioner's duties, the commissioner may (1) share documents, materials or other information, including the confidential and privileged documents, materials or information subject to subsection (a) of this section, with other state, federal and international regulatory agencies and law enforcement authorities and the NAIC and its affiliates and subsidiaries, provided the recipient agrees to and has the legal authority to maintain the confidentiality and privileged status of the document, material, communication or other information; (2) receive

documents, materials, communications or information, including otherwise confidential and privileged documents, materials or information from the NAIC and its affiliates or subsidiaries and from regulatory and law enforcement officials of other foreign or domestic jurisdictions, and shall maintain as confidential or privileged any document, material or information received with notice or the understanding that it is confidential or privileged under the laws of the jurisdiction that is the source of the document, material or information; and (3) enter into agreements governing the sharing and use of information consistent with this subsection.

- (e) Notwithstanding the provisions of this section, no insurer shall be compelled to disclose an insurance compliance self-evaluative audit document or waive any statutory or common law privilege, but may voluntarily disclose such document to the commissioner in response to any market analysis, market conduct action or examination as provided in sections 2 to 13, inclusive, of this act.
- (f) The provisions of this section shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.
  - Sec. 8. (NEW) (*Effective October 1, 2007*) (a) Market conduct surveillance personnel shall be qualified by education, experience and, where applicable, professional designations. The commissioner may supplement the in-house market conduct surveillance staff with qualified outside professional assistance if the commissioner determines that such assistance is necessary.
  - (b) Market conduct surveillance personnel have a conflict of interest, either directly or indirectly, if they are affiliated with the management, have been employed by, or own a pecuniary interest in the insurer subject to any examination under sections 2 to 13, inclusive, of this act within the most recent five years prior to the use of the personnel. This section shall not be construed to automatically preclude an individual from being (1) a policyholder or claimant under an insurance policy,

- 487 (2) a grantee of a mortgage or similar instrument on the individual's 488 residence from a regulated entity if done under customary terms and 489 in the ordinary course of business, (3) an investment owner in shares 490 of regulated diversified investment companies, or (4) a settlor or 491 beneficiary of a blind trust into which any otherwise permissible 492 holdings have been placed.
  - (c) The provisions of this section shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.
- Sec. 9. (NEW) (*Effective October 1, 2007*) (a) No cause of action shall arise nor shall any liability be imposed against the commissioner, the commissioner's authorized representatives or an examiner appointed by the commissioner for any statements made or conduct performed in good faith while carrying out the provisions of sections 2 to 13, inclusive, of this act.
  - (b) No cause of action shall arise, nor shall any liability be imposed against any person for the act of communicating or delivering information or data to the commissioner or the commissioner's authorized representative or examiner pursuant to an examination made under sections 2 to 13, inclusive, of this act, if the act of communication or delivery was performed in good faith and without fraudulent intent or the intent to deceive.
  - (c) A person identified in subsection (a) of this section shall be entitled to an award of attorney's fees and costs if he or she is the prevailing party in a civil cause of action for libel, slander or any other relevant tort arising out of activities in carrying out the provisions of sections 2 to 13, inclusive, of this act and the party bringing the action was not substantially justified in doing so. For purposes of this section, a proceeding is "substantially justified" if it had a reasonable basis in law or fact at the time that it was initiated.
- 517 (d) This section does not abrogate or modify in any way any

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- 518 common law or statutory privilege or immunity heretofore enjoyed by 519 any person identified in subsection (a) of this section.
- (e) The provisions of this section shall apply notwithstanding any inconsistent provisions in section 38a-14 of the general statutes.
- Sec. 10. (NEW) (*Effective October 1, 2007*) (a) Fines and penalties levied pursuant to sections 2 to 13, inclusive, of this act or other provisions of title 38a of the general statutes shall be consistent, reasonable and justified.
- (b) The commissioner shall take into consideration actions taken by insurers that maintain membership in best-practice organizations that exist to promote high ethical standards of conduct in the marketplace, and insurers that self assess, self-report and remediate problems detected to mitigate fines levied pursuant to sections 2 to 13, inclusive, of this act.
  - Sec. 11. (NEW) (Effective October 1, 2007) (a) The commissioner shall collect and report market data to the NAIC's market information systems, including the complaint database system, the examination tracking system and the regulatory information retrieval system or other comparable successor NAIC products as determined by the commissioner. In addition to complaint data, the accuracy of insurer-specific information reported to the NAIC to be used for market analysis purposes or as the basis for market conduct actions shall be reviewed by appropriate personnel in the Insurance Department and by the insurer.
  - (b) Information collected and maintained by the Insurance Department shall be compiled in a manner that meets the requirements of the NAIC.
    - (c) After completion of any level of market analysis, prior to further market conduct action, the state shall contact the insurer to review the analysis.

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(d) (1) A company responding to a commissioner's request to produce information shall produce it as it is kept in the usual course of business or shall organize and label it to correspond with the categories in the demand. (2) If a commissioner's request does not specify the form or forms for producing electronically stored information, a company responding to the request shall produce the information in a form or forms in which the company ordinarily maintains it or in a form or forms that are reasonably usable. (3) A company responding to an information request need not produce the same electronically stored information in more than one form. (4) A company responding to an information request need not provide the electronically stored information from sources that the company identifies as not reasonably accessible because of undue burden or cost. The provisions of this subsection shall apply notwithstanding any inconsistent provisions in sections 38a-14 and 38a-15 of the general statutes.

Sec. 12. (NEW) (*Effective October 1, 2007*) The commissioner shall share information and coordinate the Insurance Department's market analysis and examination efforts with other states through the NAIC.

Sec. 13. (NEW) (Effective October 1, 2007) (a) At least once per year, or more frequently if deemed necessary, the commissioner shall make available in an appropriate manner to insurers and other entities subject to the scope of title 38a of the general statutes information on new laws and regulations, enforcement actions and other information the commissioner deems pertinent to ensure compliance with market conduct requirements.

(b) The commissioner shall designate a specific person or persons within the Insurance Department whose responsibilities shall include the receipt of information from employees of insurers and licensed entities concerning violations of laws, rules or regulations by employers. Such person or persons shall be provided with proper training on the handling of such information, which shall be deemed a

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confidential communication for the purposes of this section.

(c) For any change made to a work product referenced in sections 2 to 13, inclusive, of this act, which materially changes the way in which market analysis, market conduct actions or market conduct examinations are conducted, the commissioner shall give notice and provide parties with an opportunity for a public hearing pursuant to chapter 54 of the general statutes.

This act shall take effect as follows and shall amend the following		
sections:		
Section 1	October 1, 2007	New section
Sec. 2	October 1, 2007	New section
Sec. 3	October 1, 2007	New section
Sec. 4	October 1, 2007	New section
Sec. 5	October 1, 2007	New section
Sec. 6	October 1, 2007	New section
Sec. 7	October 1, 2007	New section
Sec. 8	October 1, 2007	New section
Sec. 9	October 1, 2007	New section
Sec. 10	October 1, 2007	New section
Sec. 11	October 1, 2007	New section
Sec. 12	October 1, 2007	New section
Sec. 13	October 1, 2007	New section

## Statement of Purpose:

To adopt the National Conference of Insurance Legislators Market Conduct Surveillance Model Act.

[Proposed deletions are enclosed in brackets. Proposed additions are indicated by underline, except that when the entire text of a bill or resolution or a section of a bill or resolution is new, it is not underlined.]

Co-Sponsors: SEN. CRISCO, 17th Dist.

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